Air Force Small Business

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FY08 Veterans Initiatives

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- **35 Air Force Bases recognized by Center for Veterans Enterprise – exceeded 3% goal**
- **Issued joint AQC and SB memo encouraging end of year dollars to be spent on SDVOSB**
- **Identifying new areas for veterans to excel in (i.e. Cyberspace)**
- **Emphasis on SDVOSBs in every Newsletter**
- **Awards to SDVOSB in the AF Mentor-Protégé Program**
- **Facilitating GWOT Veteran Employment**
- **Stood-up an SDVOSB Advisory Group with multiple agencies**

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FY08 Veterans Initiatives (cont.)

- **Subcontracting**
  - ✓ **Looking at subcontracting program to see where we can incentivize large businesses to use SVD and SDVOSB**
- **Air Force Small Business Director speaking with CEOs and PEOs on the importance of using SDV and SDVOSBs**
- **Bringing veterans and universities together for entrepreneurial training**
- **Playing Air Force key roles in the annual Las Vegas conference**

Air Force Installation Contracting: (post-transformation)

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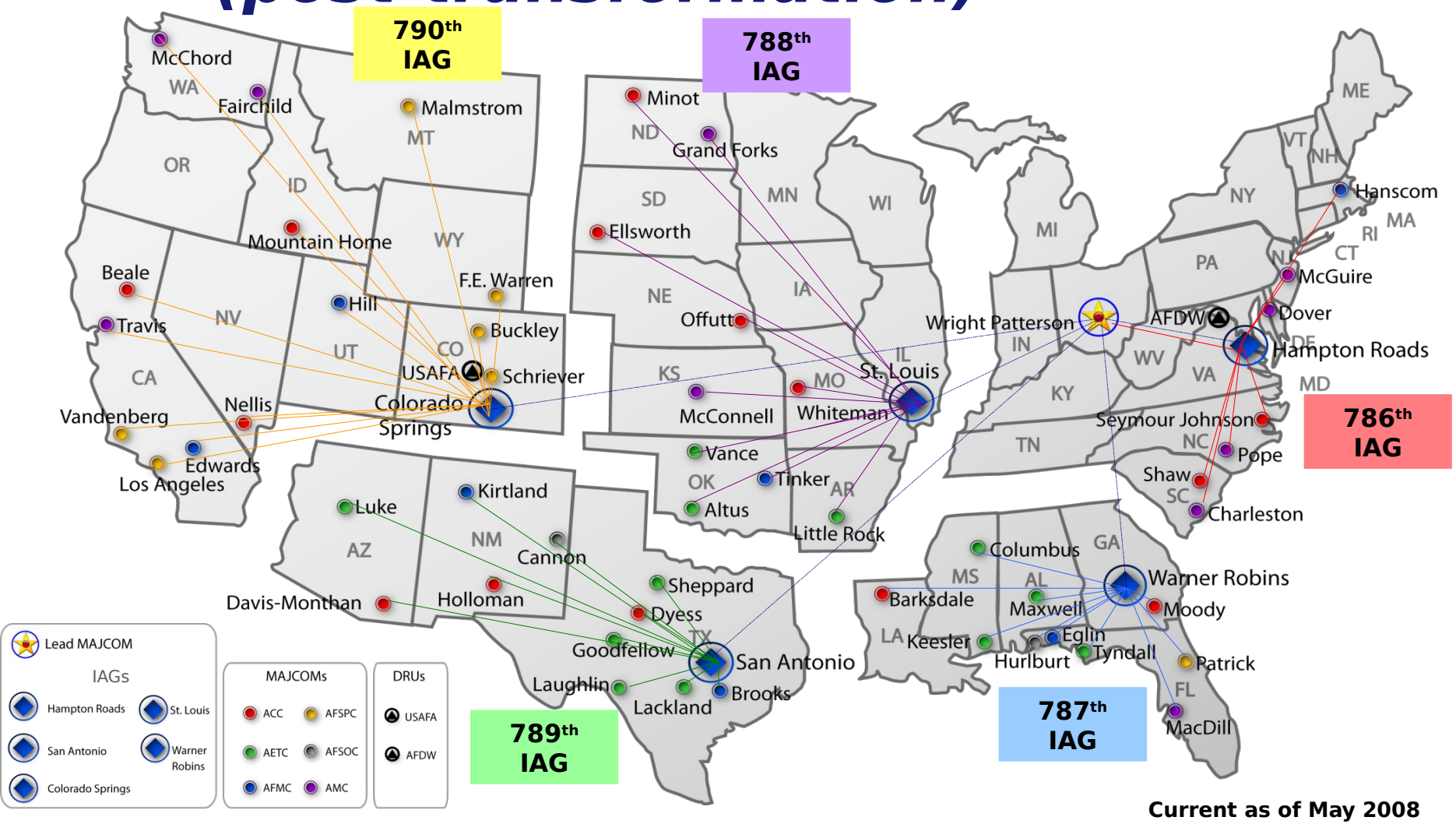

Current as of May 2008

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Service Disabled Veteran - Increase

	Dollar Amount	Percentage
2006	$239.5M	.45%
2007	$317.2M	.52%
2008	$435.9M	.84%

SDV Success Stories

- M1 - MISSION FIRST
  - In 5 years company grew from 2 employees to 300
  - 60% of business is with the Air Force
  - Received “Patriotic Employer” award from Employer Support of the Guard and Reserve
  - One of 19 honored at the 2007 SDVOSB Awards Ceremony
  - Twice nominated for awards by ACC & AETC

- Indatatech
  - Named Top 10 Emerging businesses in Houston and Fastest Growing Company in San Antonio
  - Grew from 4 employees to 15 in 8 years
  - Part of the *Air Force Mentor-Protégé* Program

Golden Talon Award Winner

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- Nelson Escribano
- MacDill AFB Small Business Specialist
- Second Annual SDV Award given out by DoD
- The Golden Talon recognizes Air Force SDV programs
  - Partnered with 6 industry/professional organizations to promote SDVOSBs through workshops with county, state, and federal agencies
  - Exceeded 3% goal three years in a row
  - Personally developed and performed Squadron training and assistance on the SDVOSB program

35 Air Force Bases – Exceeded 3% Goal

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Contracting Office	SDVOSB %
Hurlburt Field, Fla.	26.0%
Holloman AFB, N.M.	19.0%
AFSAC PK Wright-Patterson AFB, Ohio	16.3%
McChord AFB, Wash.	14.1%
Sheppard AFB, Texas	14.0%
Buckley AFB, Colo.	12.3%
Robins AFB, Ga.	11.7%
Hill AFB, Utah	11.0%
Seymour-Johnson AFB, N.C.	10.3%
Langley, Va.	9.3%
Los Angeles AFB, Calif.	9.2%
Charleston AFB, S.C.	9.1%

Contracting Office	SDVOSB %
Pope AFB, N.C.	9.0%
Fairchild AFB, Wash.	8.7%
Bolling AFB, Washington D.C	8.2%
USAF Academy, Colo.	8.1%
Little Rock AFB, Ark.	7.6%
Nellis AFB, Nev.	6.9%
MacDill AFB, Fla.	6.4%
Warren AFB, Wyo.	5.3%
Davis-Monthan AFB, Ariz.	5.3%
Dyess AFB, Texas	5.0%
Andrews AFB, Md.	4.7%
Tinker AFB, Okla.	4.7%
Eglin AFB, Fla.	4.3%

Contracting Office	SDVOSB %
Dover AFB, Del.	4.3%
Cannon AFB, N.M.	4.2%
HQ CPSG PK Contracting DIR Lackland AFB, Texas	4.0%
Grand Forks, N.D.	4.0%
Mountain-Home AFB, Idaho	3.9%
37 CONS CC Lackland AFB, Texas	3.8%
Travis AFB, Calif.	3.6%
562 CBSG GBKA Wright-Patterson AFB, Ohio	3.5%
Scott AFB, Ill.	3.3%
Keesler AFB, Miss.	3.1%